

AgriloT



NATIONAL BANK FOR
AGRICULTURE AND RURAL
DEVELOPMENT

AgriloT can help to solve current Indian agricultural challenges

Team



Dr. Ismail Syed

Founder of SIFA, Tractor Control Systems, Sprayer Control Systems, Industrial Automation, RFID Communication, Embedded Technology



Naga Ramaneshwar

Director – PVM Innvensys Pvt Ltd
Worked for ITC Ltd, Agri Business Division, Designed & Implemented projects for GCMMF (Amul), Coca-Cola, Excise SCM Systems for the state Governments of AP & Telangana



Ninan Chundammanil

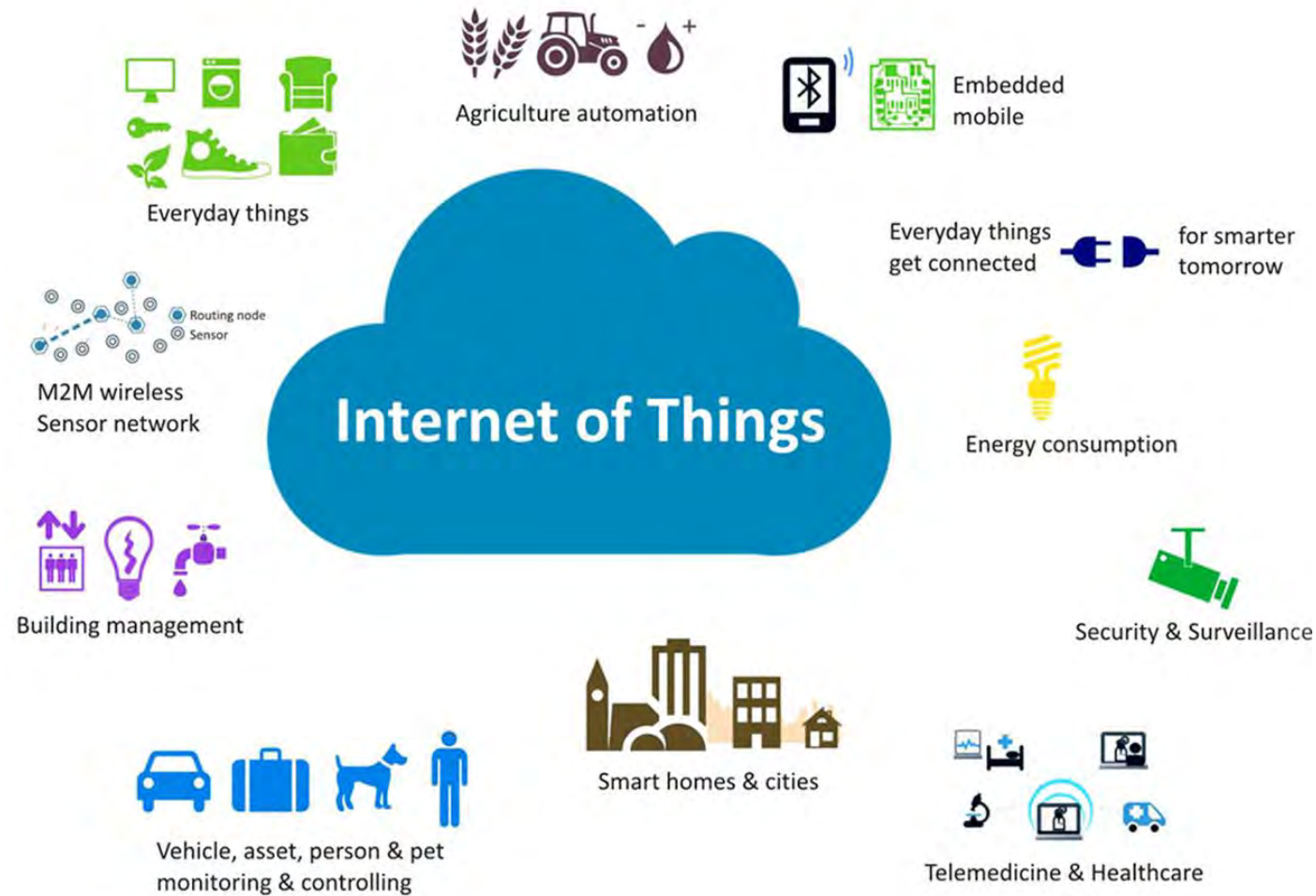
Director – PVM Innvensys Pvt Ltd
Worked for Intel, Cognizant, NVIDIA. Technology Areas in AI & ML, AR & VR, Embedded Systems. Investment Advisor for technology start-ups at WEH Ventures

What is IoT

The Internet of Things (IoT) is the network of devices such as vehicles, and home appliances that contain electronics, software, actuators, and connectivity which allows these things to connect, interact and exchange data.

-Wikipedia

Applications of IoT



Smart Agriculture

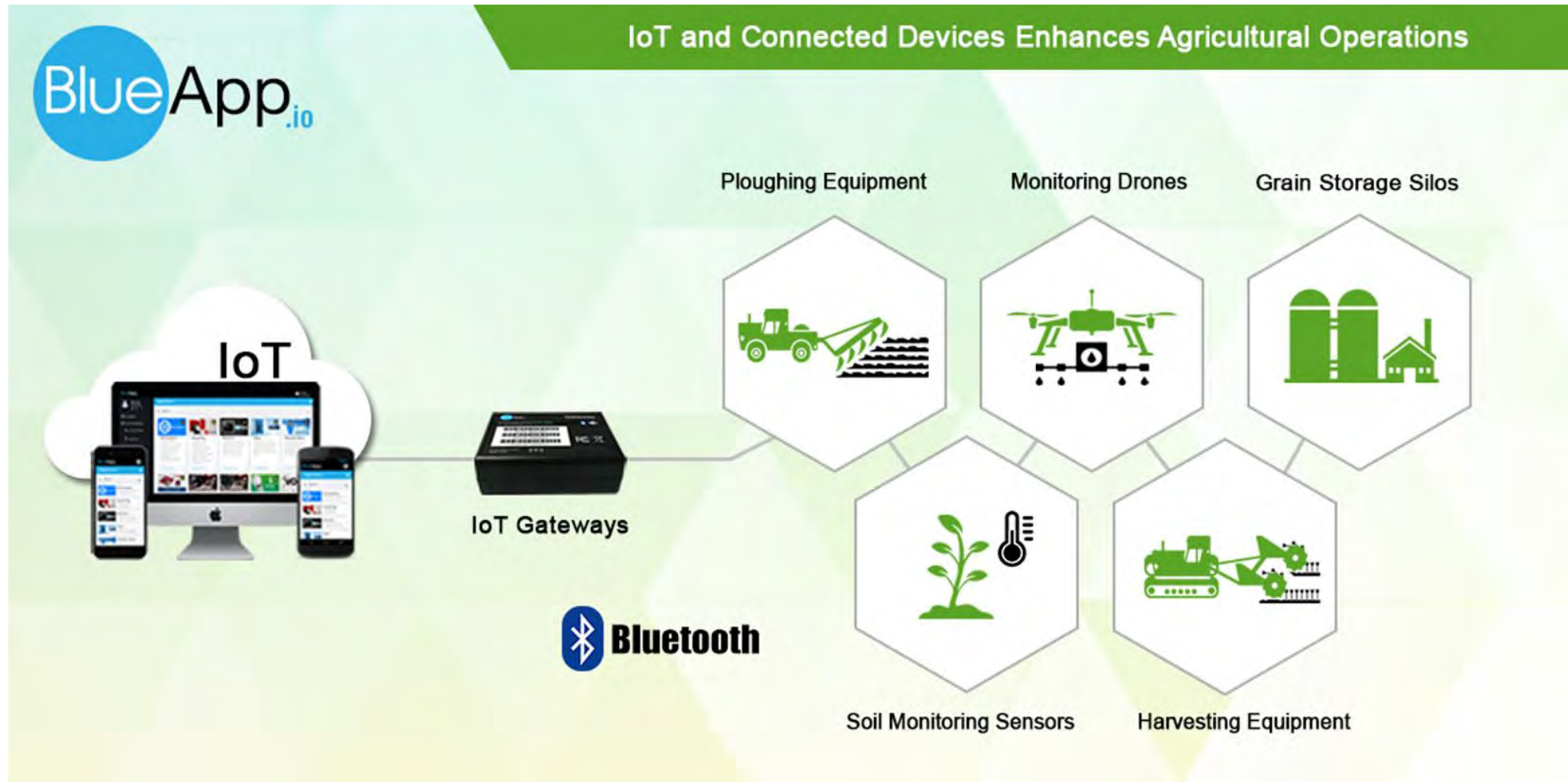
(Ministry of Communication and Information Technology- 2015)

- Projects for precision farming – monitoring and data analysis of soil moisture, vibrations, earth density and pests to detect patterns in agricultural conditions.
- Online Projects to update information and retrieve data and insights for farmers. Farmers to receive alerts for threshold variance in storage conditions and pest control requirements.
- IoT based solutions like unmanned tools for spray of pest control and other insecticides.

IoT Agricultural Applications

- Device Control & Management
- Information Apps

IoT Agricultural Applications – Device Control & Management



Agricultural Pump Control

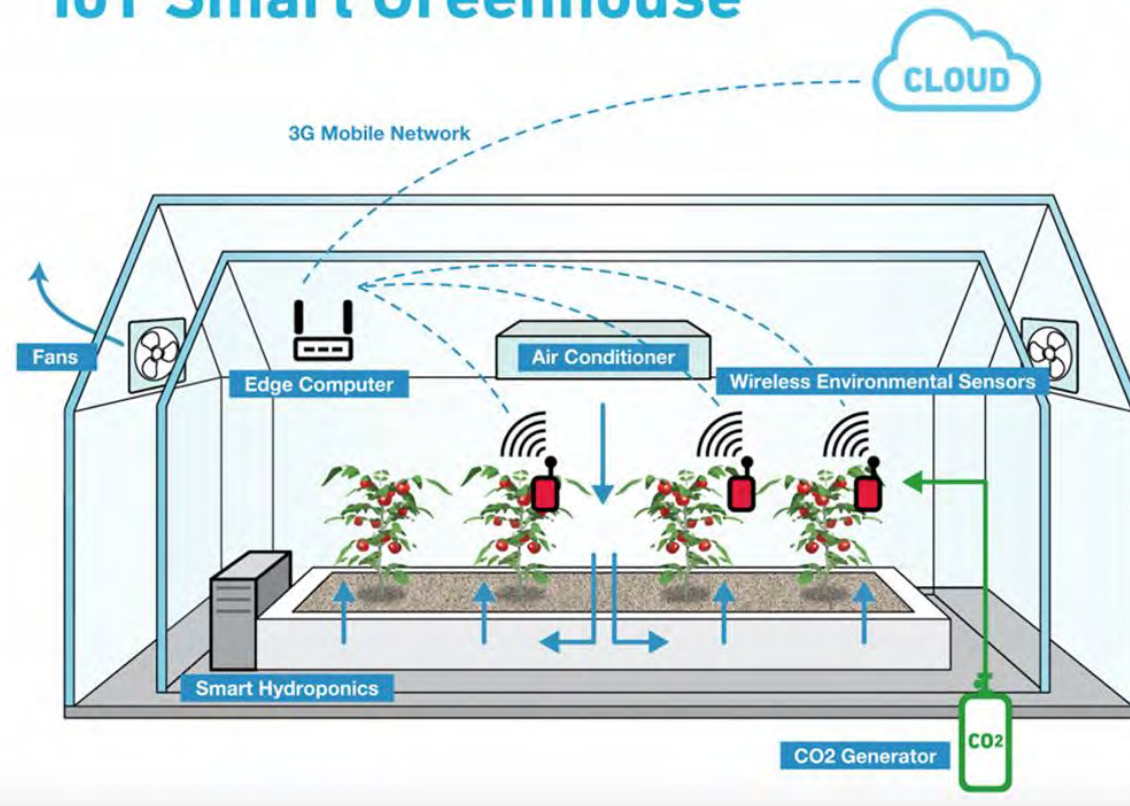


Irrigation



Poly House – Green House

IoT Smart Greenhouse



Spraying



Machinery – Automation Bots



Warehouse



CanBus



Drones



Driverless



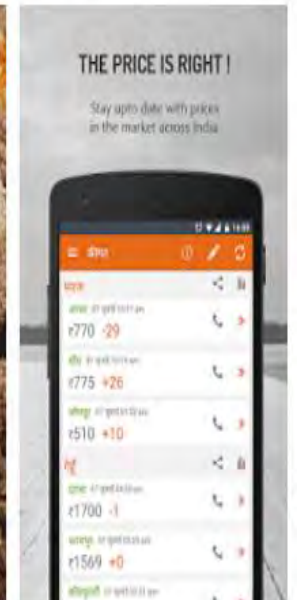
IoT Agricultural Applications – Information Apps

Tractor Monitoring



IoT Agricultural Applications – Information Apps

Agriculture Information



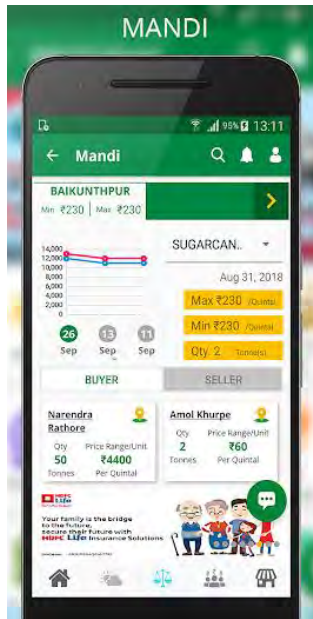
IoT Agricultural Applications – Information Apps

Agri Produce Marketing

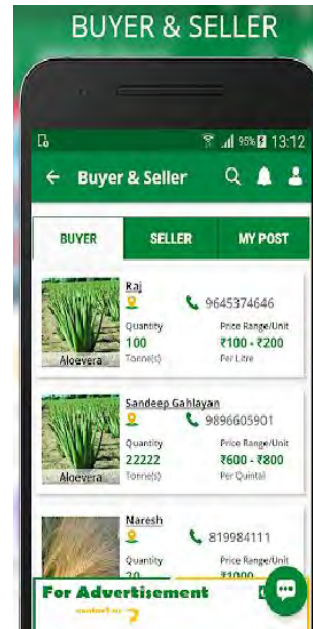


IoT Agricultural Applications – Information Apps

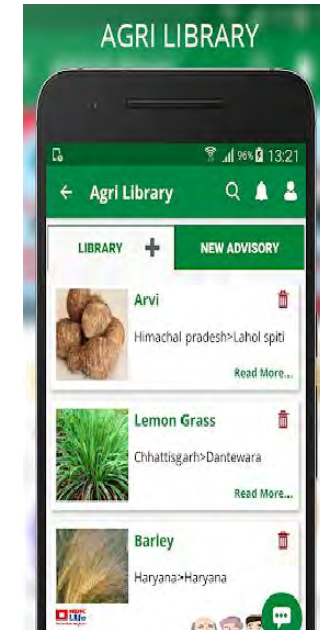
Integrated Information



Mandi



Buyer & Seller



Agri Library



Current Challenges in Indian Agriculture

- Reduced income of Farmers
- No protection against monsoon failure and natural calamities
- Market fluctuations
- Non availability of current cropping pattern to plan imports or advise cropping pattern to farmers
- Crop insurance implementation issues
- Reducing man power availability in farms
- No 3PL/4PL logistics for both inputs and produce
- Soil analysis and advise on fertigation

Sustainable AgriloT Solutions

Administrative Solutions – The Phase I

- ***Cropping Pattern*** of each Agricultural land
 - Resources available
 - Soil Analysis records
 - Fertigation and Pest details
- ***Importance of 3PL in Agriculture***
 - 4PL opportunities to be created
- ***Better water and Fertigation management***

Sustainable AgriloT Solutions – Administrative Solutions

Agri Aadhar 7/12

The Agri Aadhaar is an attempt towards having a single, unique identification document or number that would capture all the details, including geographic, geological information including soil characteristics, water resources, power availability, cropping pattern, fertigation, pest details of every Agricultural land in India.

Sustainable AgriloT Solutions – Administrative Solutions

7/12 Extract ROR (Record of Rights)

VILLAGE FORM VII				
Record of Rights				
(Adhikar Abhilekh Patrak)				
(Rules 3,4,5 and 7 of the maharashtra Land Revenue Record and Registers (Preparation and Maintenance) Rules, 1971				
Village :		Taluka		Hinganghat
Survey No.	Sub division of	Tenure	Name of the occupant	Khata No.
238	-	Occupant Class	Forest Department,	510
Local Name of the field		Government	Maharashtra State	Name of the
Cultivable area		H. A.		Rent
-----				-
-----				Other rights :
				Charai
Total				
Pot-Kharab				
Class (a)				
Class (b)		2.06		
Total		2.06		
Assessment				Boundary and survey marks
Judi or special Assessment				

Sustainable AgriloT Solutions – Administrative Solutions

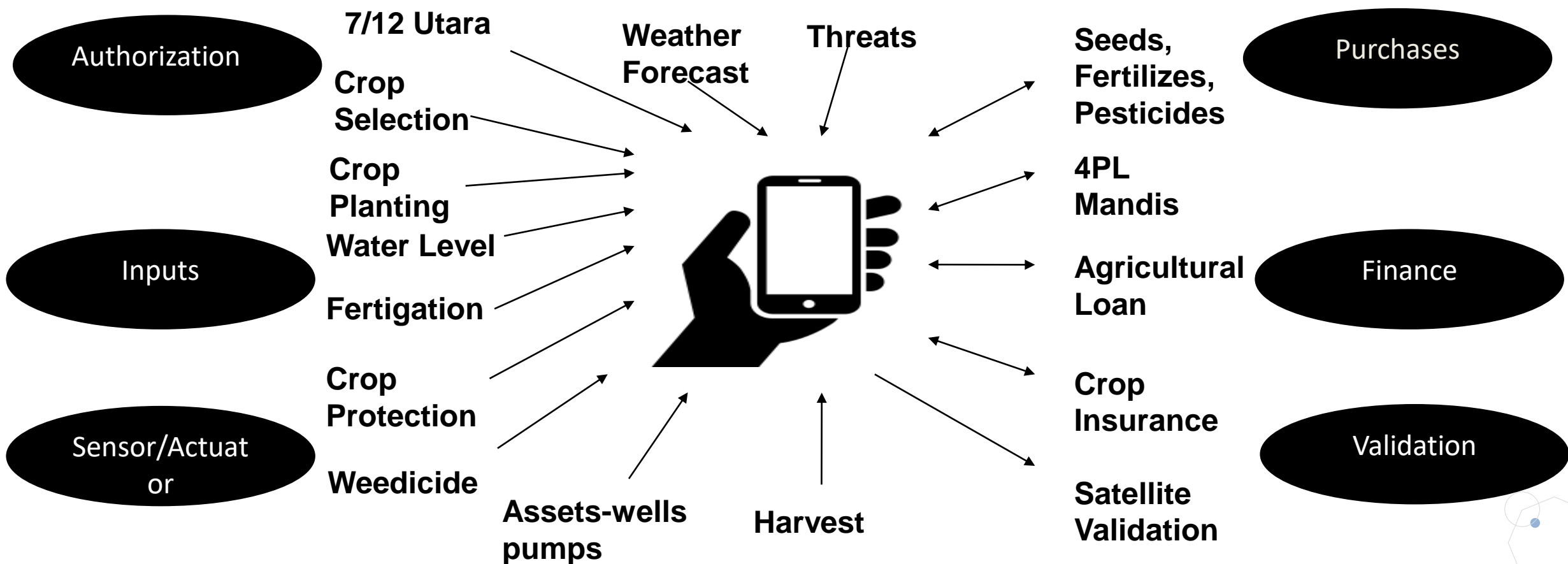
7/12 *FORM XII (Register of Crops)*

VILLAGE FORM XII														
Register of Crops														
(Rule 29 of the Maharashtra Land Revenue Record of Rights and Registers)														
(Preparation and Maintenance) Rules, 1971														
Year	Season	Details of cropped area									Land not available for Cultivation		Source of Irrigation	Remarks
		Mixed crops area						Pure crops area			Nature	Area		
		Code No. of Mixture	Irrigated	Unirrigated	Constituent crops with		Name of crops	Irrigated	Unirrigated					
					Name of Crop	Unirrigated								
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15

VILLAGE FORM VII				
Record of Rights				
(Adhikar Abhilekh Patrak)				
(Rules 3,4,5 and 7 of the maharashtra Land Revenue Record and Registers (Preparation and Maintenance)				
Village :		Wela		Taluka
				Hinganghat
Survey No.	Sub division of	Tenure	Name of the occupant	Khata No.

Sustainable AgriloT Solutions – Administrative Solutions

Agri Aadhar Application



Sustainable AgriloT Solutions – Administrative Solutions

Warehousing 3PL



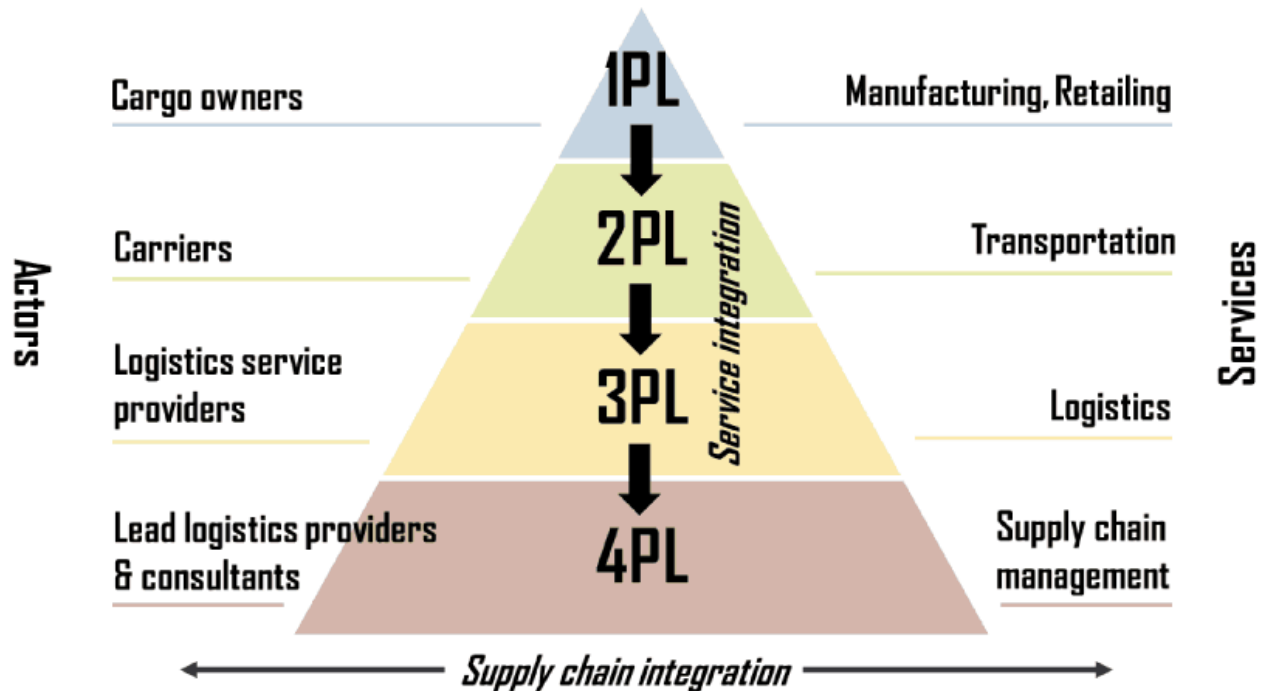
Warehouse 3PL



Last Mile Delivery

Sustainable AgriloT Solutions – Administrative Solutions

4PL



Crop Planning, Provision of Farm Inputs, Processing, Logistics, Marketing of Farm Produce

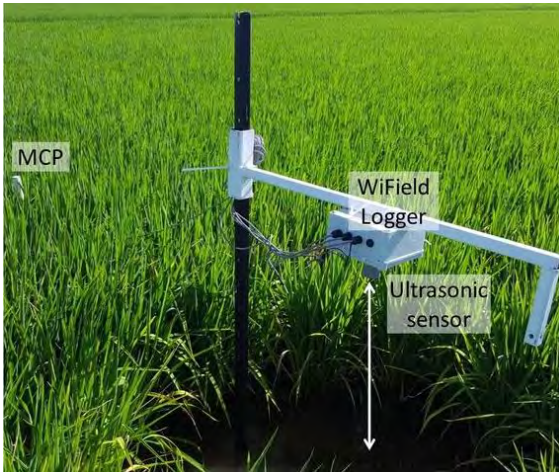
Sustainable AgriloT Solutions

Automation Solutions – The Phase II

- ***Better Water Management*** of each Agricultural land
 - ***Water Level Measurement***
 - *Water level in Farm*
 - *Water level in Canal*
 - *Water level in Tube well*
 - ***Fertigation Management***

Sustainable AgriloT Solutions – Automation Solutions

Water Level Measurement



Field



Bore Well



Canal



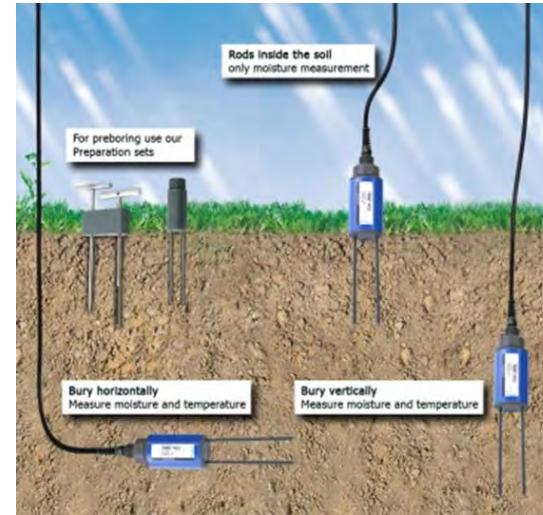
Tank

Sustainable AgriloT Solutions – Automation Solutions

Soil Moisture Measurement



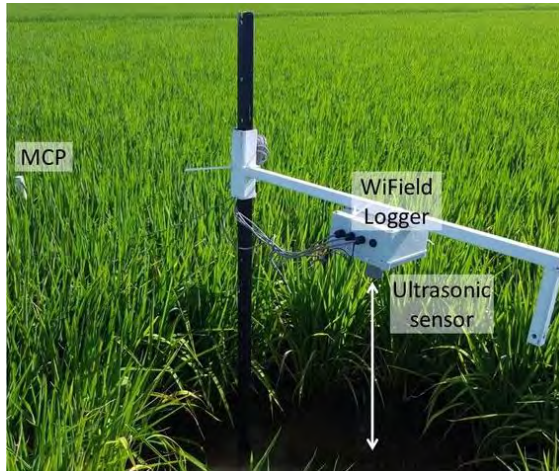
Capacitive



TDR

Sustainable AgriloT Solutions – Automation Solutions

Actuators



Pump Starter



Solenoid Valves



Blowers

Sustainable AgriloT Solutions – Automation Solutions

Environmental Information



Temperature
Humidity
Atmospheric Pressure



Rain
Wind Speed / Direction
Temperature/ Humidity/
Atmospheric Pressure
Sun light / Radiation



Sustainable AgriloT Solutions – Automation Solutions

Network Field Sensors

v



Wired Sensors/Actuators

Communication
GSM/GPRS
ISM
WIFI
LORA
Satellite



Wireless Sensor
Actuators with Solar panel



Sustainable AgriloT Solutions – Automation Solutions

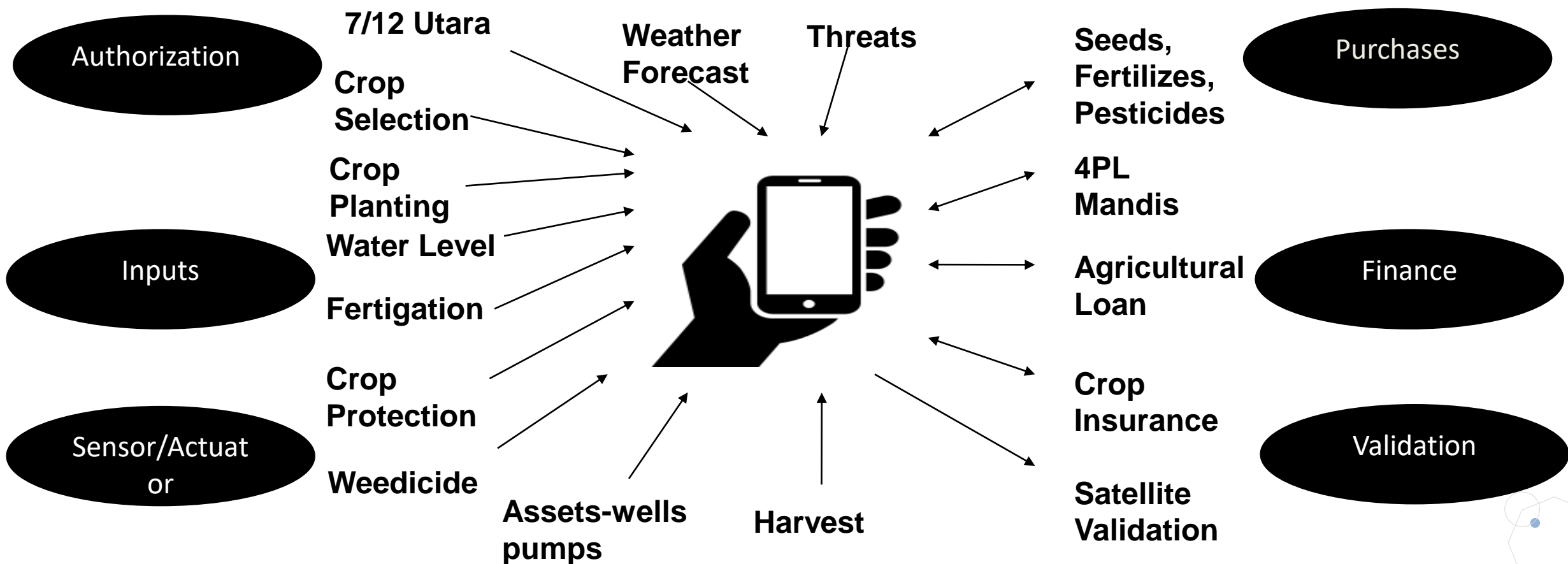
Field Challenges



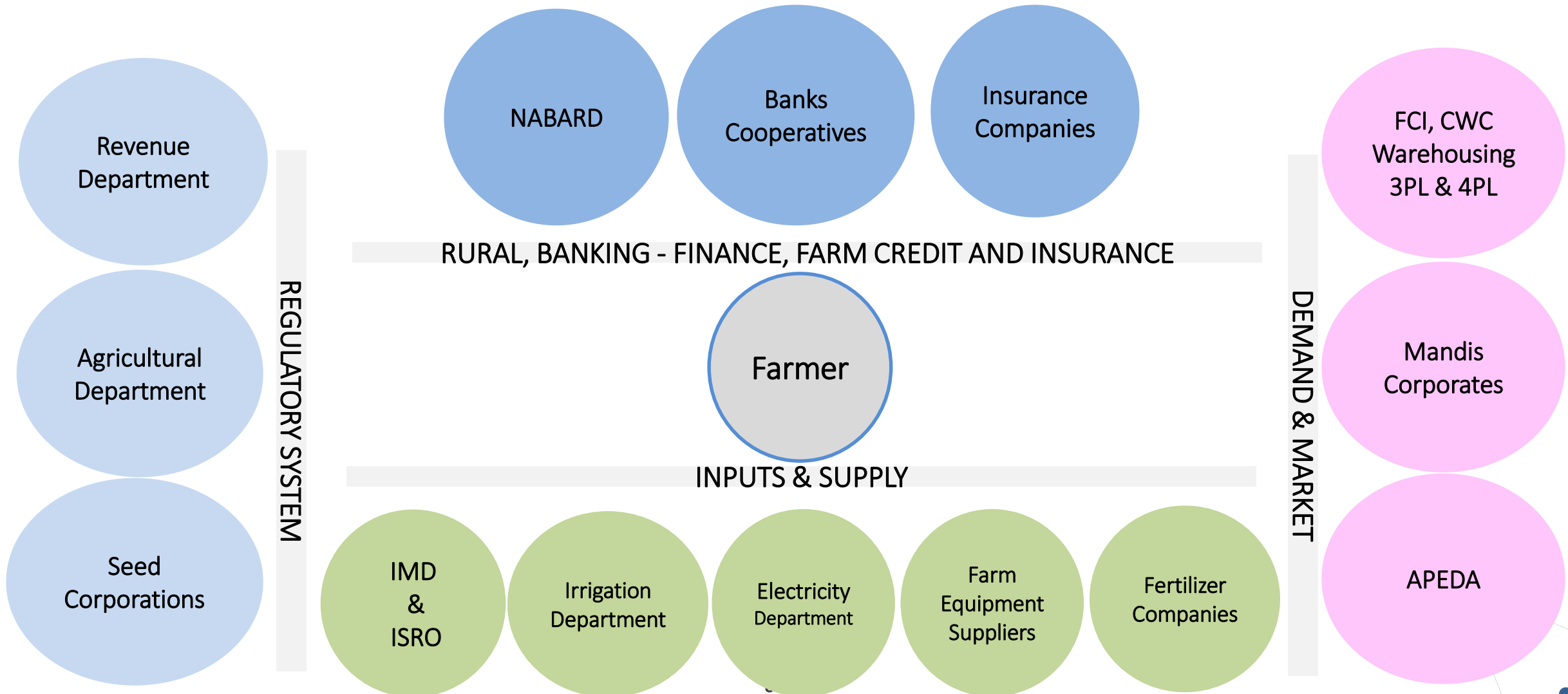
- ***Rodents, Animals***
- ***Theft***
- ***Power Outage***
- ***Networking***
- ***Return on Investment***

Pilot

Digital Platform – Agri Aadhaar



Project Stakeholders



Pilot Proposal



Project Size

15000 Farmers
covering marginal,
small, small-medium,
medium and large



Spread

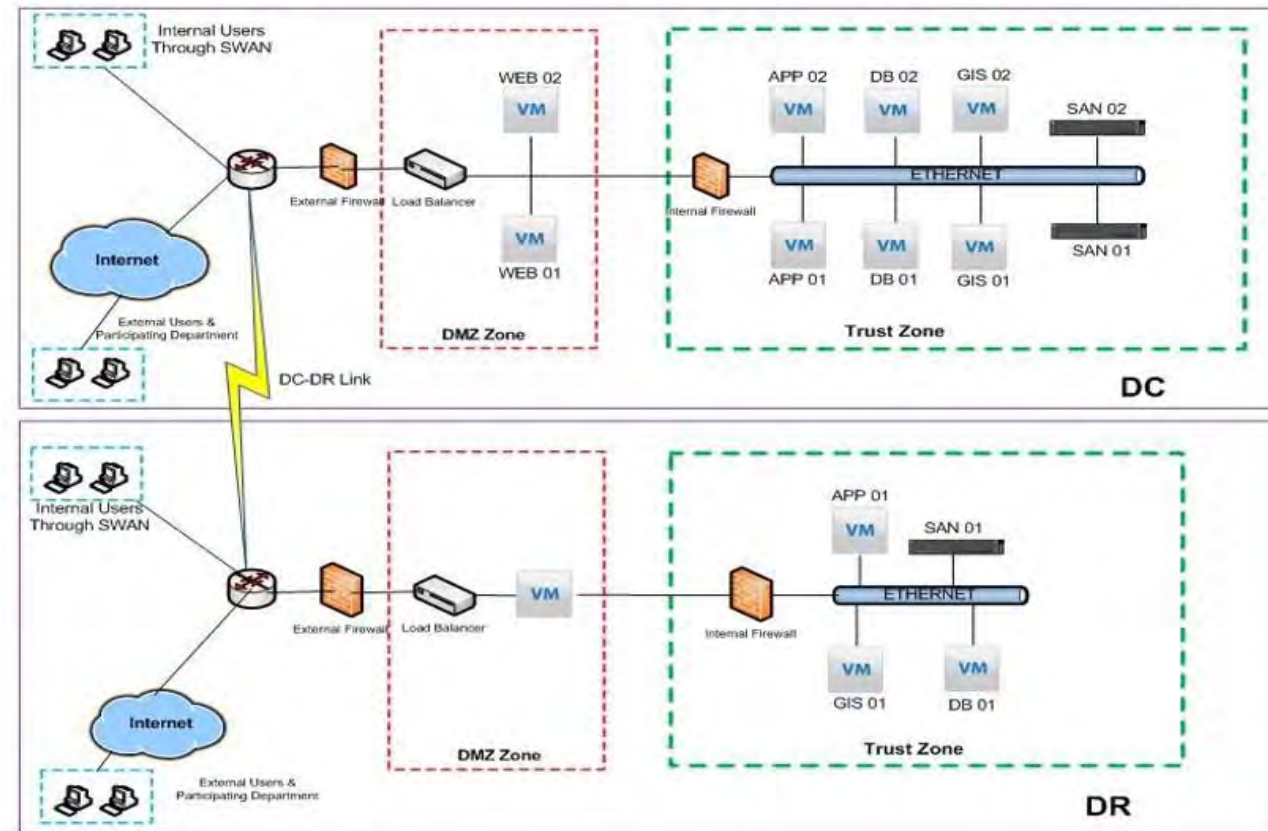
3 States
Maharashtra, Andhra
Pradesh & Telangana



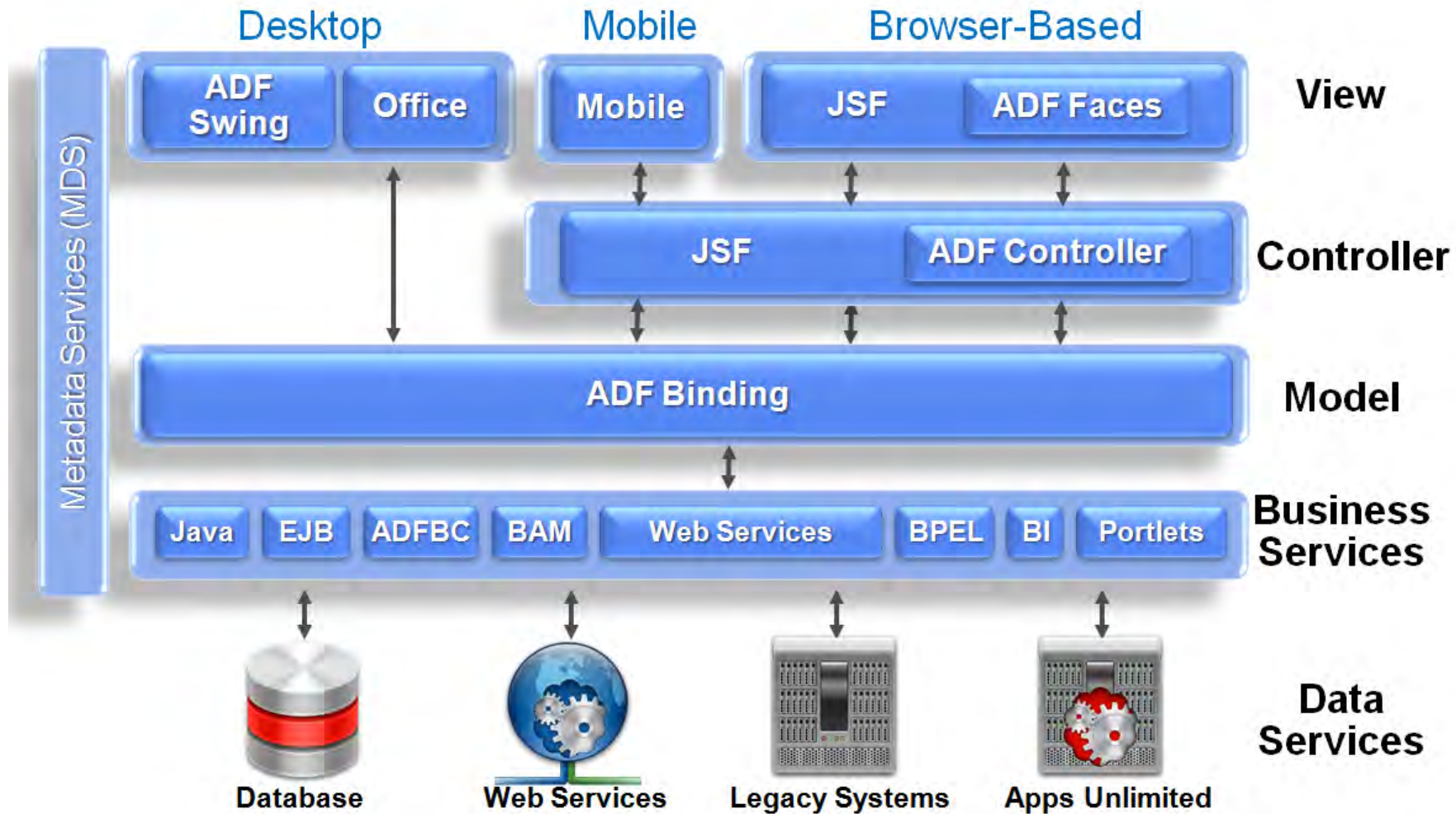
Crops

Coverage of Mixed
Crops, Pure Crops,
Irrigated, Unirrigated
Lands

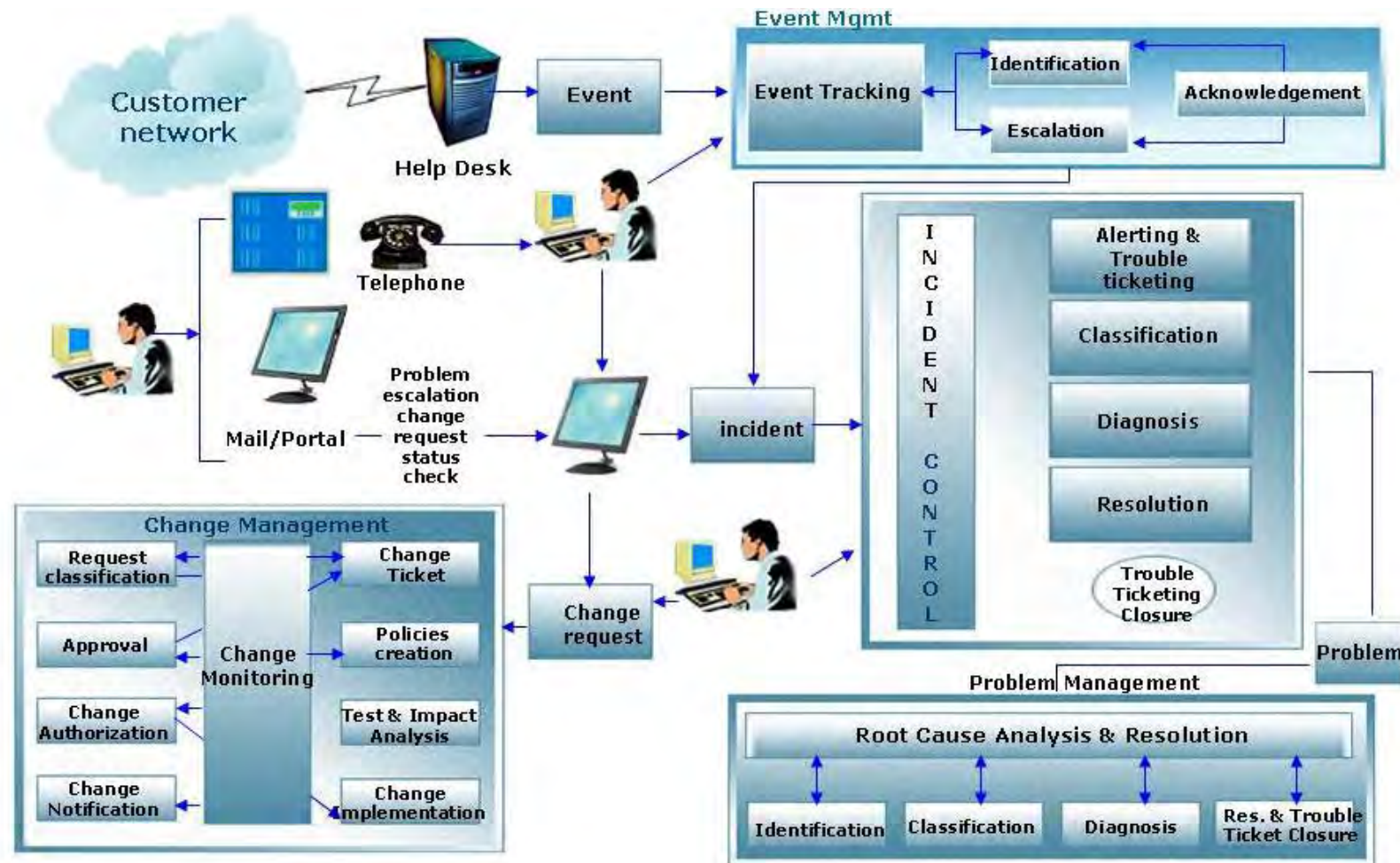
Agri Aadhar – Digital Platform – IT Infrastructure & Hardware



Agri Aadhar – Digital Platform – Solution Architecture

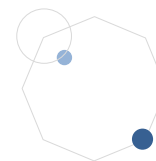


Agri Aadhar – Digital Platform – Help Desk

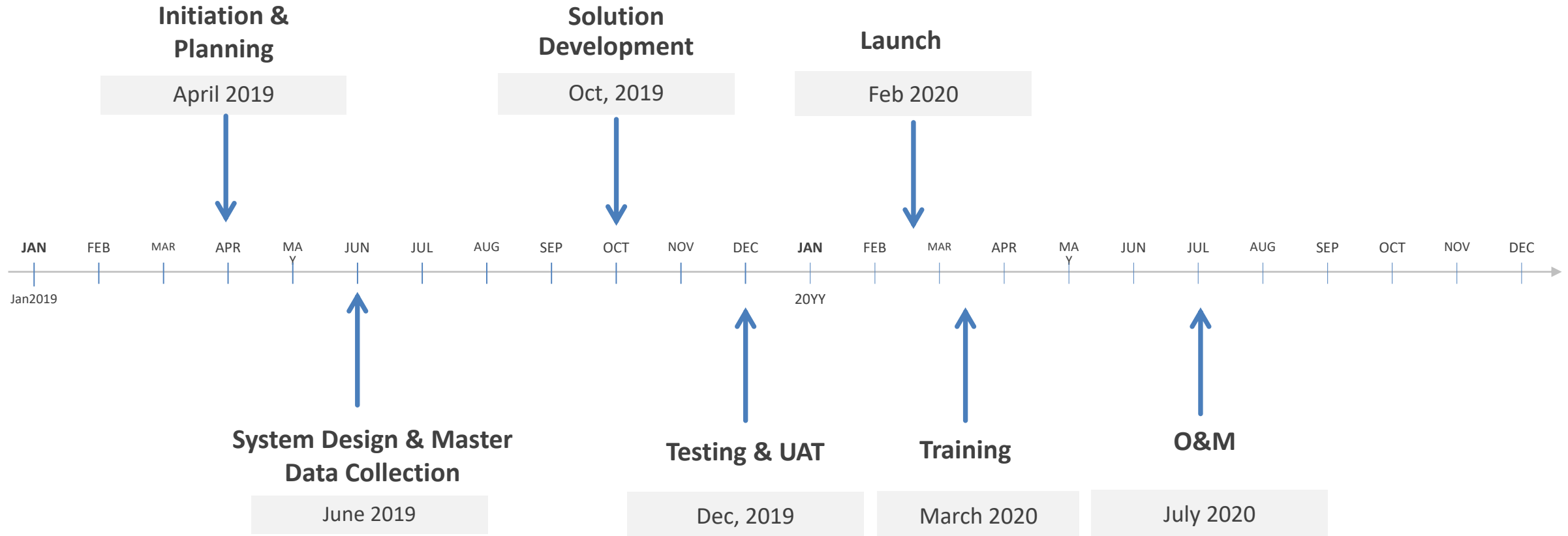


Agri Aadhar – Digital Platform – Change Management

- **Plan Change**
 - Defining a plan and implementation of road map
 - Creating a Change Management Institutional structure
 - Identifying Change Catalysts / levers
 - Designing Reward & Recognition Plan
 - Designing Training Content
 - Designing Communication & Awareness plan
- **Manage Change**
 - Conduct Change Management Workshops
 - Conducting Trainings
 - Create Communication & Awareness
- **Sustain Change**
 - Performance analysis through periodic examinations, evaluating performance on job , ability to create awareness and motivate team members to sustain the Change Initiative
 - Reward & Recognition Initiatives to sustain change
 - Revaluating Change Readiness
 - Re-training

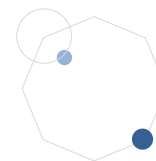


Project Timeline



Project Implementations Challenges

- **Training Farmers**
 - Educational organization, NGOs, Industries.
- **Involving Farmers**
 - Media, NGOs, Village Panchayats
- **7/12 not in name of cultivator**
 - Dual Authorization by local panchayats
- **Input from Government Agencies**
 - Department of agriculture, ICAR, NABARD.
- **Soil Testing**
 - Universities (ISAE), Department of Agriculture.



Project Partners & Digital Platform SPV

- **Government/Institutional Partner**

- NABARD



- **Academic/Professional Institutional**

- Indian Society Agricultural Engineers (ISAE)



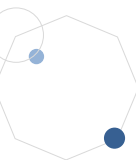
- **Industrial Partner**

- ASPEE



- **Technology Partner**

- SIFA



Agri Aadhar Digital Platform – Revenue Model

- Farm Input Companies - Fertilizers, Seeds & Pesticides
- Farm Equipment & Machinery Suppliers
- 3PL & 4PL Logistics Service Providers

